

Role Title: Arabic Speaking Executive Search Consultants, Dubai

Practice/s: Built Environment, Energy & Natural Resources

Focus:

- New business generation, account management
- Winning Retained Search mandates and managing them to successful closure
- Supporting the global Industry Practices team/s

Location: Dubai, UAE

Essential Experience:

- ✓ Languages – Arabic and English
- ✓ Experience of living and working in the Middle East
- ✓ Excellent knowledge of the Built Environment or the Energy & Natural Resources industries
- ✓ Proven ability to build a market from scratch
- ✓ Exceptional track record of successful delivery of Retained Search mandates

Opportunities:

- To be part of a leading boutique search firm
- To become an industry specialist within Corporate Sustainability
- To be part of an evolving business concept
- To develop expertise in an area everyone wants to talk about
- To build your own market/business
- To work with clients on a global basis
- To realise your career goals in an organisation with room for individual growth
- To use your ideas, experience and knowledge of Executive Search best practice

Salary: Highly competitive
Dependent on experience

Package: Generous commission structure
Private medical healthcare

About WS: Wilbury Stratton is the leading international Executive Search firm specialising in Corporate Sustainability. We recruit the professionals who are developing strategy and best practice in order to create competitive advantage and make business sense of the sustainability agenda.

At Wilbury Stratton our consultants understand the impact of the sustainability agenda on internal strategy and help clients capitalise on commercial opportunities generated by external drivers.

Our industry specialist consultants have a breadth and depth of knowledge and understanding about each industry's sustainability issues.

Why join WS? We offer a unique and exciting opportunity for successful search consultants to progress their careers by becoming specialists in an innovative field.

Wilbury Stratton is *the* market leading search firm within Corporate Sustainability. We invest in our consultants enabling them to become authorities in their chosen Industry Practices.

As a research-led organisation, we have the expertise to support your growth and development and ensure you have the ability to provide a first class service to clients.

Wilbury Stratton has a unique position as a specialist in Corporate Sustainability.

- We are international
- We are a boutique, niche organisation
- We have an exceptional story to tell

Recent Mandates: Director, Water and Urban Development: Fortune 500 company
Vice President, European Union: FTSE 100 Diversified Mining Company
US Director, Social Performance and Communities: FTSE 100 Diversified Mining Company

Contact Jude Buddell on +44 (0)1273 741304 for a confidential discussion or email your CV to jb@wscl.com.

Closing date: 12/03/2012